



REDRESS

78 Ap Liu Street, Sham Shui Po, Hong Kong
+852 2861 0360 | www.redress.com.hk

PARTNERSHIPS EXECUTIVE

We are looking for a self-motivated, energetic person who is highly organised, resourceful and passionate about the environment and sustainable fashion to join our growing team. Reporting to the Circular Fashion Programme Director, and working closely with the Development Director, the Partnerships Manager will mainly support the funding of the Circular Fashion Programmes with grant applications and management, recruitment and management of key partners and sponsors.

This role is based in the heart of Hong Kong's vibrant textile district, Sham Shui Po. We are committed to finding the right person for this role and are open to applications from both full time and part time candidates.

GENERAL RESPONSIBILITIES

- Manage and nurture existing relationships with select donation partners, project partners and sponsors, including the administration and execution of sponsor deliverables and necessary reports.
- Manage incoming partnership requests and research and develop new contacts / prospects, including management of an up to date contact database.
- Active pitching and contact development with select organisations to achieve targets for both cash and in-kind sponsorship for Redress projects.
- Lead on the application and ongoing management of grants, research and identification of new funding/grant opportunities and support on grant reports writing.
- Work with the Development Director on long-term partner strategy for increasing the organisation impact and fundraising stability and diversification
- Manage the creation of the annual Redress impact report and provide strategic input
- Lead and project manage ad-hoc community-focused programmes and fundraising opportunities
- On the ground support during major events such as bi-annual Pop-Ups, the Sort-a-thon, and clothing sorting sessions

REQUIRED QUALIFICATIONS & EXPERIENCE:

- Undergraduate university degree (e.g., B.A. or equivalent - degree holder) with a minimum of 2 years work experience OR
- 1-3 years experience in a comparable role, with some established contacts preferred.
- Proven experience in partner and/or project management fundraising or business development.
- Right to work in Hong Kong (please note that candidates without a Hong Kong visa will only be considered under exceptional circumstances)

REQUIRED SKILLS & DESIRED PROFILE:

- A strong team player with excellent multi-tasking skills
- Resourceful, creative thinker
- Detail-oriented
- Excellent time management and organisational skills
- Ambitious, willing to learn, optimistic and full of energy
- Strong verbal and written communication skills, experience in content creation a bonus
- Fluent written and spoken English is a must, with Cantonese a plus.
- Word, Excel and PowerPoint skills are a must.
- Passion for environmental sustainability

TO APPLY: Interested candidates must send a cover letter outlining your motivations for joining the team, along with your CV, availability and expected salary to:

aurianne@redress.com.hk

ABOUT THE CIRCULAR FASHION PROGRAMME

Redress' Circular Fashion Programme focuses on reducing clothing waste entering Hong Kong's landfills by increasing the reuse, resale, and recycling of post-consumer clothing. Throughout the year, Redress runs a citywide clothing collection and redistribution programme as well as events, talks, extensive schools outreach, and its signature campaign, Get Redressed Month, to drive positive change in consumer behaviour. Redress also runs a year-round secondhand clothing shop, The Redress Closet, and twice-annual pop-up shops to promote and encourage resale in Hong Kong.

ABOUT REDRESS

Redress is a Hong Kong-based, Asia-focused environmental NGO on a mission to accelerate the transition to a circular fashion industry by educating and empowering designers and consumers in order to reduce clothing's negative environmental impacts. Working directly with designers, manufacturers, brands, educational bodies, government and consumers, Redress aims to create lasting environmental change in fashion.

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